

# Sacyr iChallenges FAQs

## What is Sacyr iChallenges?

Sacyr iChallenges is Sacyr's open innovation program: an open call for agents of the innovative ecosystem, ranging from large companies, startups to research centers and universities

## What are the main requirements to participate in iChallenges?

The following requirements must be met to participate:

- Be an agent of the innovation ecosystem (companies with innovative solutions; tech companies; research centers; universities and start-ups) that provide innovative solutions to the challenges above described.
- The applicant must in any case be a person of legal age, with legal capacity
- The product / service offered should be at the stage of a functional prototype, mature enough to be integrated and validated by customers.
- The projects must be original: plagiarism means the immediate expulsion of the participant in the selection process and the inability to re-apply in future editions.
- A minimal team fully dedicated to the aim of the project should be demonstrated

## What does Sacyr iChallenges offer?

If we like your project, we are open to offer a tailored package of perks, according to your business stage and interests:

- Product validation (joint proof of concept; Technical and business mentoring for product development; test the technology in our infrastructures)
- Access to Sacyr's Services and business exposure (Invitation on the Digital day to present your solution in front of our decision makers; Visibility in international events; Brand positioning as an innovative Company; Access to our international offices)
- Business development (Ability to scale the solution; Tailor-made collaboration agreements for innovation agents; Marketing the solution to our customers and partners).

### **What does Sacyr iChallenges want in return?**

Participants must commit to the program and exploit the project with which they have been selected. The participants must also respect the rules set by the program and accept the regulatory base.

### **Can I participate in more than one challenge?**

Yes, anyone can take on more than one challenge.

### **Are you considering investments?**

Sacyr's main objective is to collaborate with you as a venture client and, as a partner, with a business development approach.

We are open to study any kind of investment as a result of the process itself, but we are focus is not about financing projects.

### **How do I apply and what type of information is needed?**

The process for participating in Sacyr iChallenges is very easy:

You just need to fill a simple **online form** and attach a project proposal or presentation that synthetizes the essence of your project. Following info should be included in the presentation:

- Business Case Executive summary
- Founders team CV
- Know how or IP related documents (if you have).

### **The Challenge is open only to Spanish agents?**

No! Sacyr iChallenges want to find disruptive solutions, no matter where they come from.

### **When are the deadlines for applications?**

The application period is open from July 29<sup>th</sup> to September 10<sup>th</sup>.

### **Can I submit my entry in my native language?**

No, the application form can only be answered in Spanish or English.

**What is the process after the Challenge deadline? What will happen if I am selected?**

We will perform a rigorous validation process around 2 phases:

Evaluation of proposals

We will analyze all submitted projects (those having completed the application form) and create a shortlist of those with greater potential.

Communication of selected projects

Shortlisted projects will be admitted to 2<sup>nd</sup> stage (pre-validation), which will include technical, business, market aspects. Those projects having successfully passed also pre-validation phase will be included in the finalist lists. We will be contacting with all finalists and invite them to join the Digital Day.

**Still doubts? Any other useful information you need?**

Drop us a line at: [info@sacyrichallenges.com](mailto:info@sacyrichallenges.com).